

**CITY OF CAPE CORAL**  
**REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE**

Requesting Department: Utilities: Water Production

Vendor Name: The New York Blower Company  
c/o PERO Engineering & Sales Co.

Address: 748 Broadway Ste. 202, Dunedin, FL 34698

Phone: 727-723-7376 Contact: Joe Seitz E-Mail: Jseitz@peroengineering.com

Price: \$45,500.00

Description of item to be procured: Purchase of parts for Backward inclined SWSI ACF blowers/motors, and Water Production staff will do the installation. (See attached quote).

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service: PERO Engineering & Sales Co, is the sole provider of the blowers for this region as specified by the manufacturer The New York Blower Co.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable: There are other manufacturers of blowers. To use another brand of blower, there would have to be modifications in the configuration of the blowers. This would add cost, take more time, and the blowers would not be interchangeable if a blower failed, and a spare needed to be put in place.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service: We will continue further research on companies, components, processes, and equipment capable of meeting the needs of Utilities and the community. Research factors include, but are not limited to cost, specifications of existing equipment and processes, and reliability.

Department Director's Signature:  \_\_\_\_\_

Approval: Procurement Manager \_\_\_\_\_  
(not to exceed \$50,000.00)

*Wanda Roop 11/5/2024*

Approval: City Manager \_\_\_\_\_  
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

*Section 2-144 (c)(2)(b)*